

# Investor Conference Call FY2026 First Quarter Ended August 31, 2025

October 15, 2025 at 9 am ET

#### Forward-Looking Statements

This presentation contains certain statements that are considered forward-looking statements within the Securities Act of 1933, as amended, and the Exchange Act of 1934, as amended. Forward-looking statements, which are based on certain assumptions and describe our future plans, strategies and expectations are generally identified by our use of words such as "intend", "plan", "may", "should", "will", "project", "estimate", "anticipate", ""target", "believe", "expect", "forecast", "continue", "potential", "opportunity", "outlook" and similar expressions, whether in the negative or affirmative. All statements about future expectations or projections are forward-looking statements. Although we believe that the expectations reflected in our forward-looking statements are based on reasonable assumptions, actual results and performance may differ materially from our forward-looking statements. Factors that could cause future results to vary from our forward-looking statements about our current expectations are included in our annual and quarterly periodic reports filed with the U.S. Securities and Exchange Commission. Except as required by law, we undertake no obligation to update or publicly release any revisions to forward-looking statements to reflect events, circumstances or changes in expectations after the date on which the statement is made.



#### **Non-GAAP Financial Measures**

During our discussion, we review certain non-GAAP adjusted financial measures. A reconciliation is provided at the end of the slides. Please refer to our Form 10-Q for the fiscal year ended August 31, 2025, as filed with the SEC and posted on the CFC website, for a discussion of why we believe our adjusted financial measures provide useful information in analyzing CFC's financial performance and the reconciliation to the most comparable GAAP financial measures. Certain figures have been rounded for ease of presentation and may not sum to total due to rounding.





J. ANDREW DON
Chief Executive Officer



#### 1QFY2026 Highlights: Consistent Loan Growth and Pristine Portfolio Quality

#### Loan Portfolio Highlights

**\$37.6 Billion** loans to members

- + \$490 million since FYE2025
  - \$262 million longterm loans
  - \$228 million line of credit loans

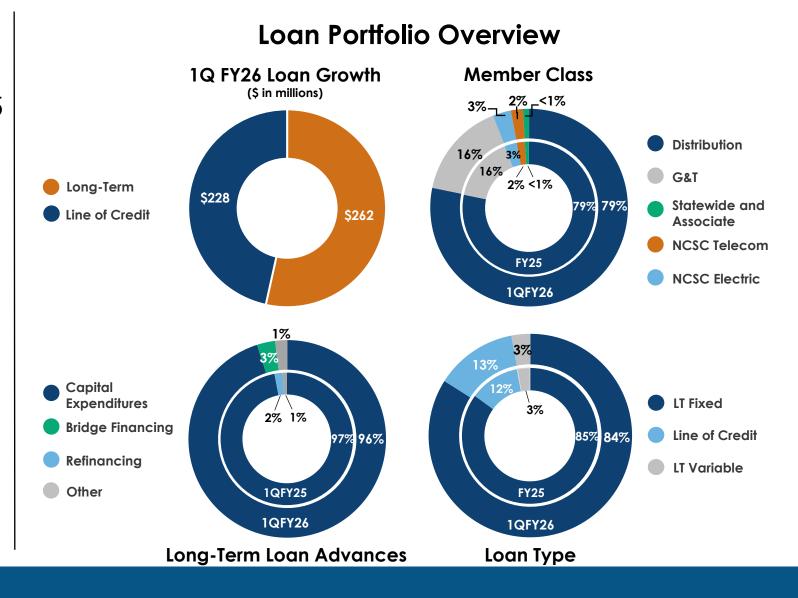
**98%** to rural electric systems

**96%** for Q1 LT loan advances for capital expenditures

89% senior secured

O Charge offs in 1QFY26

0.06% nonperforming loans





## 1QFY2026 Highlights: Solid Results and Strong Credit Ratings

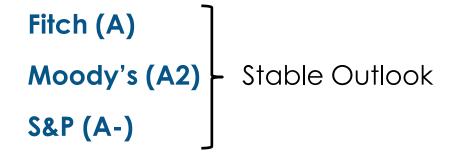
#### **Financial Highlights**

**Robust Credit Ratings** 

1.16x Adjusted TIER
Exceeds 1.10x goal

**\$2.6 Billion** Members' Equity Stable from FYE 2025

\$7.7 Billion Liquidity Sources
Resilient and Diverse



**Fitch affirmed** CFC's credit ratings with a stable outlook during 1QFY26

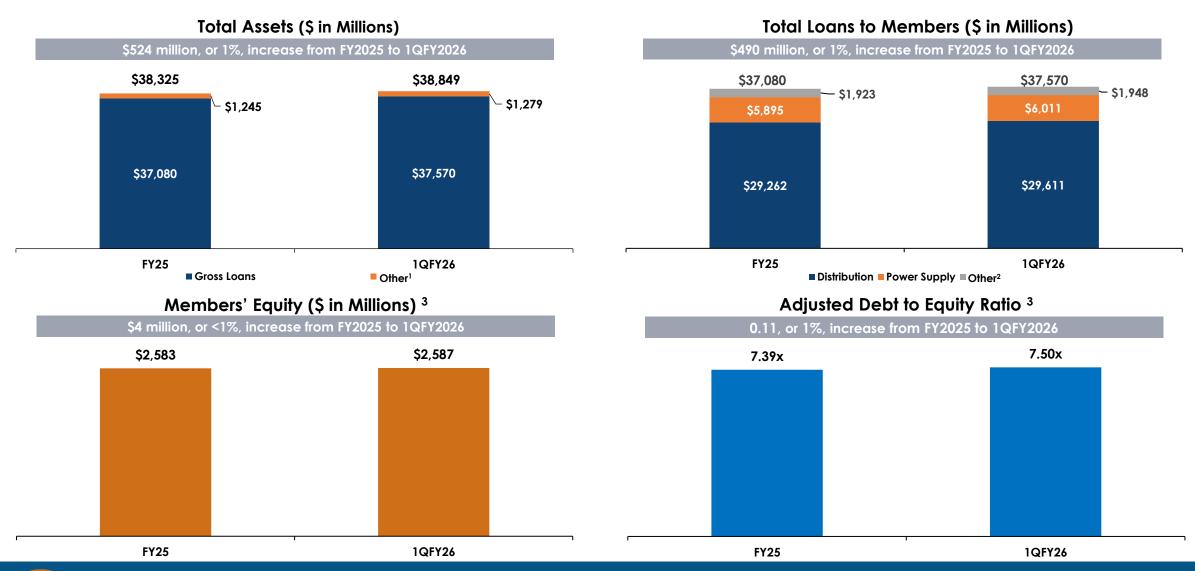




LING WANG
Chief Financial Officer



#### **Balance Sheet: Sound Capital Structure**





- Other includes Investments, Cash, Allowance for Loan Losses and other assets.
- 2. Other include Statewide and Associate, NCSC Electric, NCSC Telecom, and Deferred Loan Origination Costs.
- 3. Refer to Appendix for non-GAAP reconciliations.

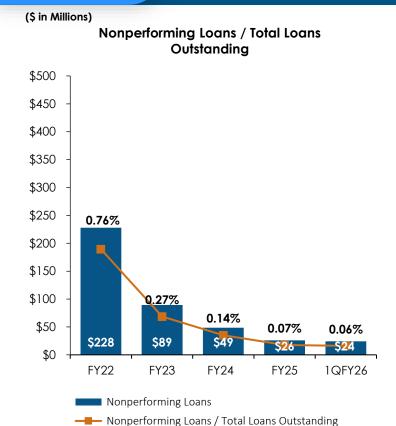
## Credit Performance: Pristine, Quality Loan Portfolio

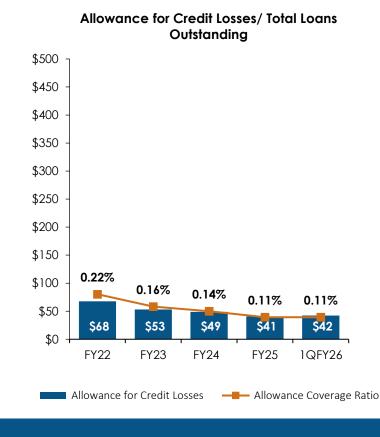


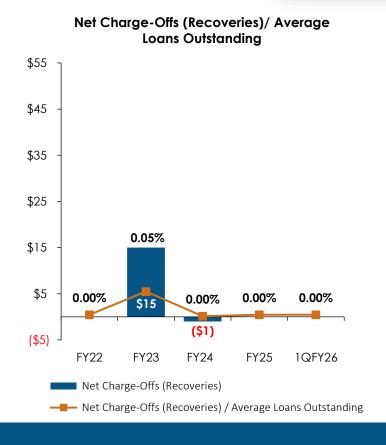
Historically, CFC has had limited levels of charge-offs, loan defaults, nonperforming loans and delinquencies.

Electric Portfolio: CFC had 18 defaults, which resulted in 8 losses with cumulative net charge-offs of \$100 million in its 56-year history.





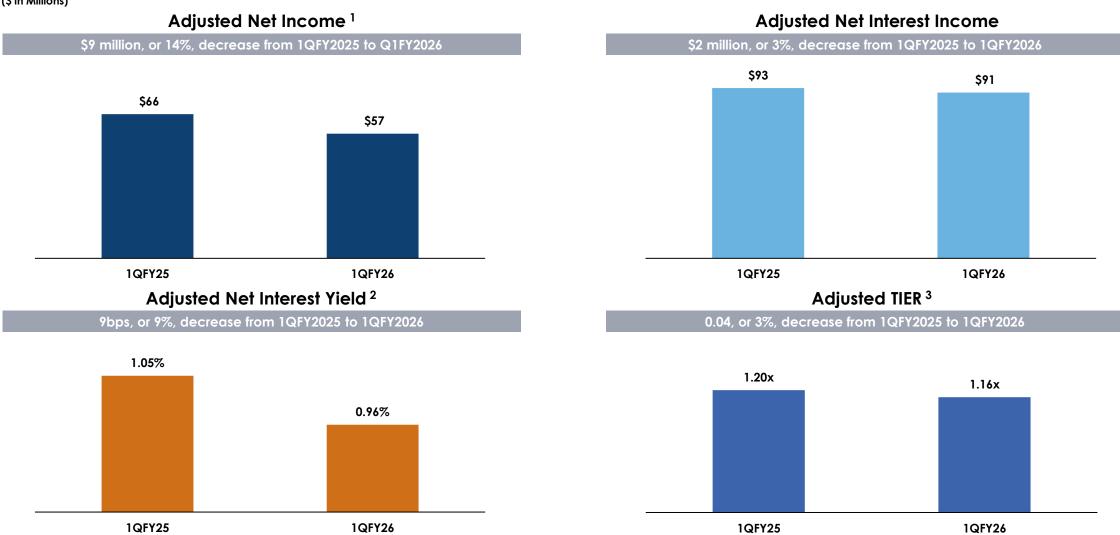






#### Income Statement: Disciplined, Solid Financial Performance





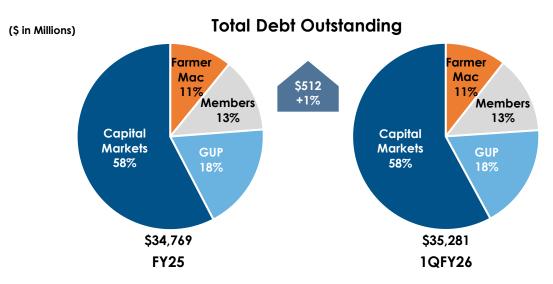


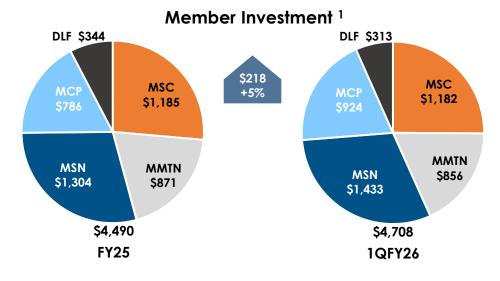
<sup>&</sup>lt;sup>1</sup> Refer to appendix for non-GAAP reconciliations.

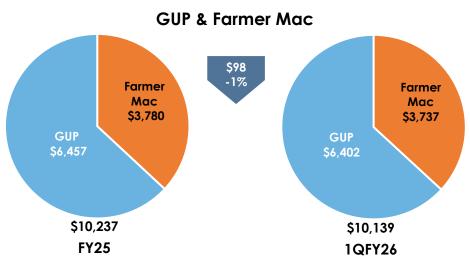
<sup>&</sup>lt;sup>2</sup> Adjusted Net Interest Yield is calculated based on annualized adjusted net interest income for the period divided by average interest-earning assets for the period. Refer to 10-Q for Non-GAAP Financial Measures and Reconciliations.

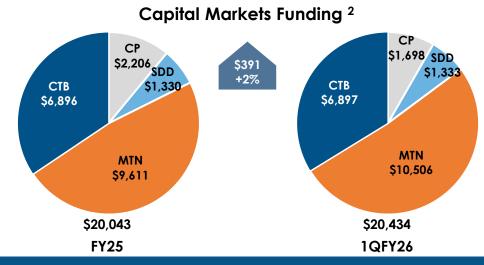
Adjusted TIER is calculated based on adjusted net income (loss) plus adjusted interest expense for the period divided by adjusted interest expense for the period. Refer to 10-Q for Non-GAAP Financial Measures and Reconciliations.

## **Debt Funding Sources: Well-Diversified Funding Mix**











<sup>.</sup> Abbreviations For Member Investment: Daily Liquidity Fund (DLF), Member Commercial Paper (MCP), Member Select Notes (MSN), Member Medium-Term Notes (MMTN), Member Subordinated Certificates (MSC).

<sup>2.</sup> Abbreviations for Capital Markets Funding: Collateral Trust Bond (CTB), Non-Member Medium-Term Notes (MTN), Subordinated Deferrable Debt (SDD), Non-Member Commercial Paper (CP).

## Liquidity Management: Resilient Liquidity Profile



CFC, a well-known seasoned issuer, has adequate access to long-term and short-term funding options through two SEC shelf registrations.

(\$ in Millions)



	F	Y25			1QFY26		
Liquidity Sources	Total	Αv	ailable		Total	Avo	ailable
Cash & Investments	\$ 249	\$	249	\$	332	\$	332
Committed Revolving LOC - Banks	3,300		3,293		3,300		3,293
GUP (Non-Revolving)	10,373		1,350		10,373		1,350
Revolving NPA - Farmer Mac <sup>1</sup>	6,500		2,720		6,500		2,763
Total Liquidity	\$ 20,422	\$	7,612	\$	20,505	\$	7,738
Total Debt Maturities over the next 12 months	\$ 8,770			\$	8,773		
Total Member Short-Term Investments	\$ 2,885			\$	3,139		
Non-member Debt and Member LT Debt Maturities							
Dealer CP	\$ 2,206			\$	1,698		
Long-term and Subordinated Debt $^{\mathrm{2}}$	3,679				3,936		
Total Non-member Debt and Member LT Debt Maturities	\$ 5,885			\$	5,634		
Excess Liquidity (excluding member short-term investments)	\$ 	1,7	27/1.3x	\$		2,10	04 /1.4x
Scheduled LT Loan Amortization and Repayments over the next 12 months	\$ _		1,668	\$	_		1,763

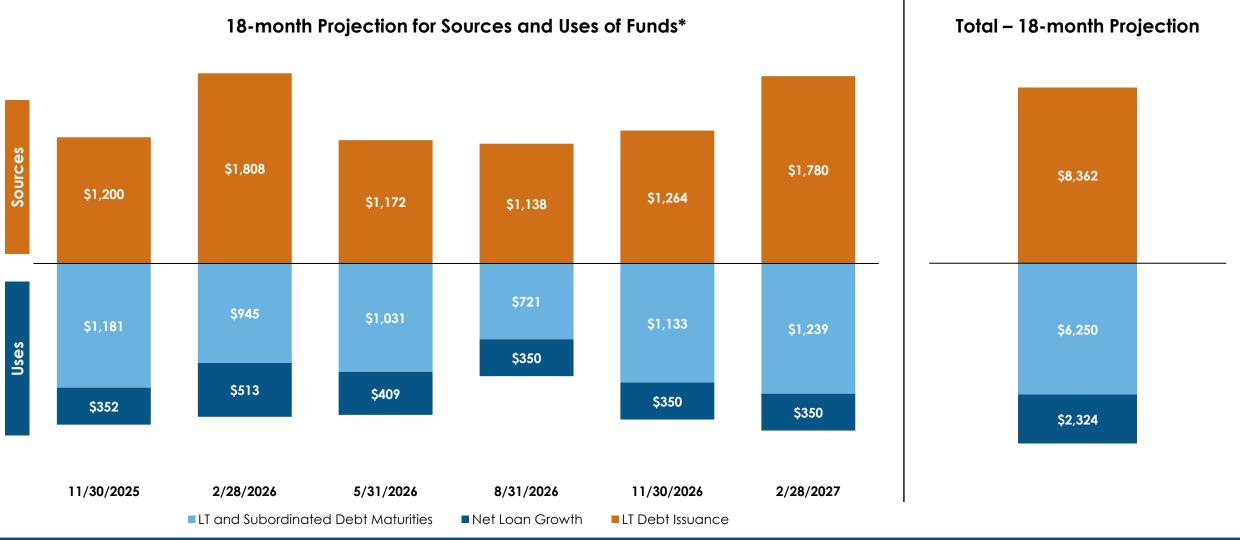
<sup>&</sup>lt;sup>1</sup> Revolving NPA - Farmer Mac is subject to market conditions.



<sup>&</sup>lt;sup>2</sup> Represents long-term and subordinated debt maturing within 12 months, which also include member long-term MTNs and long-term member certificates.

## Projected Long-Term Sources and Uses of Funds

(as of 8/31/2025)





## **Appendix**



#### **Non-GAAP Reconciliations**

#### Adjusted Total Debt Outstanding, Adjusted Total Equity and Adjusted Debt to Equity Ratio

(\$ in millions)		1QFY26			
Total debt outstanding	<del></del>	34,769	\$	35,281	
Exclude:					
50% of subordinated deferrable debt		665		666	
Members' subordinated certificates		1,185		1,182	
Adjusted total debt outstanding	\$	32,920	\$	33,433	
Total equity	\$	3,103	\$	3,055	
Exclude:					
Period-end cumulative derivative forward value gains			450		
Accumulated other comprehensive loss		(2)			
Include:					
50% of subordinated deferrable debt		665		666	
Members' subordinated certificates		1,185		1,182	
Adjusted total equity	\$	4,452	\$	4,455	
Adjusted Debt to Equity Ratio		7.39x		7.50x	



#### Non-GAAP Reconciliations - Continued

#### Adjusted Net Interest Income and Adjusted Net Income

(\$ in millions)	 1QFY25	1QFY26			
Interest income	\$ 418	\$	447		
Interest expense	(357)		(376)		
Include: Derivative cash settlements Interest income	32		20		
Adjusted interest expense	(324)	-	(356)		
Adjusted net interest income	\$ 93	\$	91		
Net income (expense)	\$ (164)	\$	5		
Exclude: Derivative forward value losses	 (230)		(52)		
Adjusted net income	\$ 66	\$	57		
Average Interest-Earning Assets	\$ 35,354	\$	37,577		

#### **Members' Equity**

(\$ in millions)	 FY25	1QFY26		
Members' Equity: Total CFC Equity	\$ 3,082	\$	3,034	
Exclude: Accumulated other comprehensive loss Period-end cumulative derivative forward value gains attributable to CFC	 (2) 501		(2) 449	
Subtotal Members' Equity	\$ 498 2,583	\$	447 2,587	



